

# DC Workforce Investment Council High Demand Occupation Classification Tables

Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
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1. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages. [Hot Jobs](#)
2. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages for those with a High School education or below. [Hot Jobs High School](#)
3. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages for those with education level below a GED. [Hot Jobs Below GED](#)
4. Based on the [Markle Foundation's](#) methodology which defines a Gateway Job as having at least 25% of employees nationally must be without a Bachelor's degree. Additionally, at least 33% of workers entering Gateways are from Origins and 33% of those leaving Gateways are transitioning to Targets. A star in this column identifies the occupation as a Gateway Job.
5. A star in this column identifies that there is a training opportunity through the Eligible Training Provider List [ETPL](#), which offers occupational skills training programs that are authorized to receive WIOA funding through Individual Training Accounts (ITAs), for this occupation.
6. A star in this column identifies an [apprenticeship program](#) connected to this occupation.
7. A star in this column identifies an available training program through [DCPS NAF Academies](#) (rigorous, dynamic, industry-aligned college and career readiness programs that ensure students are prepared for in-demand, high-growth careers and postsecondary pathways) for this occupation.
8. The DC Comeback Plan Highlights the goal of closing the current wage gap but increasing the median wage to \$78,000 annuals or \$37.50 an hour. [DC Comeback Plan](#). Stars in this column identify occupations that meet the wage requirement for the DC Comeback Plan

In the upcoming year, the DC Workforce Investment Council plans to expand the Industry Classification Table to include origin and target jobs and expanding the gateway jobs that have been previously tagged from the original hot jobs list to include our full 234 occupations that are deemed high demand from the business community in DC. In addition, the DC WIC will also look at the regional training and opportunities available for these occupations for upward mobility for DC residents. In addition, the DC Workforce Investment Council is in the process of drafting a methodology for the good jobs initiative to include diversity, equity and inclusion, job stability, advancement, and compensation.

## DC WIC High Demand Industry Classification Table

### Industry: Business and Office Administration

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
Entry Level								
<a href="#">Advertising Sales Agents</a>							★	
<a href="#">Billing and Posting Clerks</a>							★	
<a href="#">Claims Adjusters, Examiners, and Investigators</a>								
<a href="#">Counter and Rental Clerks</a>			★					
<a href="#">Couriers and Messengers</a>								
<a href="#">Customer Service Representatives</a>		★						
<a href="#">Eligibility Interviewers, Government Programs</a>								
<a href="#">First-Line Supervisors of Non-Retail Sales Workers</a>	★							
<a href="#">First-Line Supervisors of Office and Administrative Support Workers</a>	★	★						★
<a href="#">Information and Record Clerks, All Other</a>								
<a href="#">Insurance Sales Agents</a>								
<a href="#">Interviewers, Except Eligibility and Loan</a>								
<a href="#">Library Assistants, Clerical</a>								
<a href="#">Medical Secretaries and Administrative Assistants</a>					★	★		
<a href="#">Office Clerks, General</a>		★			★		★	
<a href="#">Postal Service Mail Carriers</a>								
<a href="#">Production, Planning, and Expediting Clerks</a>							★	
<a href="#">Property, Real Estate, and Community Association Managers</a>		★		★				
<a href="#">Real Estate Brokers</a>								★
<a href="#">Real Estate Sales Agents</a>		★		★				★

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<a href="#">Receptionists and Information Clerks</a>								
<a href="#">Sales and Related Workers, All Other</a>					★	★		
<a href="#">Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel</a>	★	★			★	★		
<a href="#">Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products</a>	★							
<a href="#">Shipping, Receiving, and Inventory Clerks</a>								
<b>Intermediate Level</b>								
<a href="#">Bookkeeping, Accounting, and Auditing Clerks</a>		★					★	
<a href="#">Human Resources Assistants, Except Payroll and Timekeeping</a>								
<a href="#">Legal Support Workers, All Other</a>		★						★
<a href="#">Paralegals and Legal Assistants</a>	★	★		★	★			★
<b>Advanced Level</b>								
<a href="#">Accountants and Auditors</a>	★						★	★
<a href="#">Administrative Services Managers</a>								★
<a href="#">Architectural and Engineering Managers</a>								★
<a href="#">Budget Analysts</a>							★	★
<a href="#">Business Operations Specialists, All Other</a>					★			★
<a href="#">Compliance Officers</a>	★			★				★
<a href="#">Computer and Information Systems Managers</a>	★							★
<a href="#">Economists</a>	★							★
<a href="#">Facilities Managers</a>								★

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<a href="#">Financial and Investment Analysts</a>							★	★
<a href="#">Financial Examiners</a>								★
<a href="#">Financial Managers</a>	★							★
<a href="#">Financial Specialists, All Other</a>							★	★
<a href="#">Fundraisers</a>	★						★	
<a href="#">Fundraising Managers</a>				★				
<a href="#">General and Operations Managers</a>	★							★
<a href="#">Graphic Designers</a>							★	★
<a href="#">Human Resources Managers</a>	★			★				★
<a href="#">Human Resources Specialists</a>	★			★				★
<a href="#">Interpreters and Translators</a>	★							
<a href="#">Logisticians</a>	★							★
<a href="#">Management Analysts</a>	★						★	★
<a href="#">Managers, All Other</a>								★
<a href="#">Market Research Analysts and Marketing Specialists</a>	★						★	★
<a href="#">Marketing Managers</a>	★							★
<a href="#">Meeting, Convention, and Event Planners</a>	★						★	
<a href="#">Natural Sciences Managers</a>								★
<a href="#">Personal Financial Advisors</a>							★	★
<a href="#">Political Scientists</a>							★	★
<a href="#">Project Management Specialists</a>								★
<a href="#">Public Relations Managers</a>								★

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<a href="#">Public Relations Specialists</a>	★						★	★
<a href="#">Purchasing Managers</a>								★
<a href="#">Sales Managers</a>	★							★
<a href="#">Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products</a>		★						★
<a href="#">Securities, Commodities, and Financial Services Sales Agents</a>							★	★
<a href="#">Social and Community Service Managers</a>				★				★
<a href="#">Social Scientists and Related Workers, All Other</a>								★
<a href="#">Technical Writers</a>								★
<a href="#">Training and Development Specialists</a>	★			★				★
<a href="#">Writers and Authors</a>								★

## DC WIC High Demand Industry Classification Table

Industry: Construction

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Entry Level</b>								
<a href="#">Construction Laborers</a>			★					
<a href="#">Maintenance and Repair Workers, General</a>	★	★						
<a href="#">Miscellaneous Assemblers and Fabricators</a>								
<a href="#">Painters, Construction and Maintenance</a>			★					
<b>Intermediate Level</b>								
<a href="#">Carpenters</a>						★		
<a href="#">Heating, Air Conditioning, and Refrigeration Mechanics and Installers</a>								
<a href="#">Installation, Maintenance, and Repair Workers, All Other</a>								
<a href="#">Operating Engineers and Other Construction Equipment Operators</a>							★	
<a href="#">Plumbers, Pipefitters, and Steamfitters</a>								
<b>Advanced Level</b>								
<a href="#">Architects, Except Landscape and Naval</a>	★							★
<a href="#">Civil Engineers</a>	★							★
<a href="#">Construction and Building Inspectors</a>								★
<a href="#">Construction Managers</a>	★							★
<a href="#">Engineering Technologists and Technicians, Except Drafters, All Other</a>							★	★
<a href="#">Engineers, All Other</a>								★
<a href="#">Electricians</a>		★			★	★		★
<a href="#">First-Line Supervisors of Construction Trades and Extraction Workers</a>		★						★
<a href="#">First-Line Supervisors of Mechanics, Installers, and Repairers</a>		★						★

## DC WIC High Demand Industry Classification Table

Industry: Education

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Entry Level</b>								
<a href="#">Animal Caretakers</a>								
<a href="#">Animal Trainers</a>								
<a href="#">Childcare Workers</a>								
<a href="#">Exercise Trainers and Group Fitness Instructors</a>	★	★						
<a href="#">Recreation Workers</a>								
<a href="#">Residential Advisors</a>								
<a href="#">Self-Enrichment Teachers</a>								
<b>Intermediate Level</b>								
<a href="#">Preschool Teachers, Except Special Education</a>		★						
<a href="#">Teaching Assistants, Except Postsecondary</a>		★						
<b>Advanced Level</b>								
<a href="#">Coaches and Scouts</a>							★	★
<a href="#">Education Administrators, All Other</a>								★
<a href="#">Education Administrators, Kindergarten through Secondary</a>	★							★
<a href="#">Education Administrators, Postsecondary</a>								★
<a href="#">Educational Instruction and Library Workers, All Other</a>								
<a href="#">Elementary School Teachers, Except Special Education</a>	★							★
<a href="#">Instructional Coordinators</a>	★							★
<a href="#">Librarians and Media Collections Specialists</a>								★
<a href="#">Middle School Teachers, Except Special and Career/Technical Education</a>								

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### Industry: Education

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<a href="#">Museum Technicians and Conservators</a>								★
<a href="#">Postsecondary Teachers</a>								★
<a href="#">Secondary School Teachers, Except Special and Career/Technical Education</a>	★							
<a href="#">Special Education Teachers, Kindergarten and Elementary School</a>								★
<a href="#">Special Education Teachers, Secondary School</a>								★
<a href="#">Substitute Teachers, Short-Term</a>								
<a href="#">Teachers and Instructors, All Other</a>								★
<a href="#">Teaching Assistants, Postsecondary</a>								
<a href="#">Tutors</a>								



## DC WIC High Demand Industry Classification Table

### Industry: Healthcare

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Entry Level</b>								
<a href="#">Healthcare Support Workers, All Other</a>					★	★	★	
<a href="#">Pharmacy Technicians</a>					★			
<a href="#">Social and Human Service Assistants</a>		★						
<b>Intermediate Level</b>								
<a href="#">Dental Assistants</a>								
<a href="#">Health Technologists and Technicians, All Other</a>							★	
<a href="#">Licensed Practical and Licensed Vocational Nurses</a>				★				
<a href="#">Massage Therapists</a>								
<a href="#">Medical Assistants</a>		★			★	★		
<a href="#">Nursing Assistants</a>					★	★		
<a href="#">Radiologic Technologists and Technicians</a>								★
<b>Advanced Level</b>								
<a href="#">Child, Family, and School Social Workers</a>								
<a href="#">Clinical Laboratory Technologists and Technicians</a>							★	
<a href="#">Community and Social Service Specialists, All Other</a>								★
<a href="#">Educational, Guidance, and Career Counselors and Advisors</a>	★							
<a href="#">General Internal Medicine Physicians</a>								★
<a href="#">Health Education Specialists</a>								
<a href="#">Healthcare Social Workers</a>								★
<a href="#">Medical and Health Services Managers</a>	★							

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### Industry: Healthcare

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<a href="#">Mental Health and Substance Abuse Social Workers</a>								
<a href="#">Nurse Practitioners</a>	★							★
<a href="#">Occupational Health and Safety Specialists</a>								★
<a href="#">Physician Assistants</a>							★	★
<a href="#">Physicians, All Other</a>								★
<a href="#">Registered Nurses</a>	★			★				★
<a href="#">Rehabilitation Counselors</a>								
<a href="#">Social Workers, All Other</a>								★
<a href="#">Substance Abuse, Behavioral Disorder, and Mental Health Counselors</a>								

## DC WIC High Demand Industry Classification Table

### Industry: Hospitality, Retail, Tourism and Entertainment

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
Entry Level								
<a href="#">Amusement and Recreation Attendants</a>			★				★	
<a href="#">Bakers</a>			★					
<a href="#">Bartenders</a>		★	★					
<a href="#">Chefs and Head Cooks</a>	★	★						
<a href="#">Concierges</a>		★			★		★	
<a href="#">Cooks, Fast Food</a>			★				★	
<a href="#">Cooks, Institution and Cafeteria</a>			★				★	
<a href="#">Cooks, Restaurant</a>		★	★				★	
<a href="#">Dining Room and Cafeteria Attendants and Bartender Helpers</a>		★	★				★	
<a href="#">Dishwashers</a>		★	★					
<a href="#">Fast Food and Counter Workers</a>		★	★				★	
<a href="#">Food Preparation and Serving Related Workers, All Other</a>							★	
<a href="#">Food Preparation Workers</a>		★	★				★	
<a href="#">Food Servers, Nonrestaurant</a>			★				★	
<a href="#">Food Service Managers</a>	★	★		★				
<a href="#">First-Line Supervisors of Food Preparation and Serving Workers</a>		★						
<a href="#">First-Line Supervisors of Housekeeping and Janitorial Workers</a>		★						
<a href="#">First-Line Supervisors of Retail Sales Workers</a>		★						
<a href="#">Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop</a>		★	★				★	
<a href="#">Hotel, Motel, and Resort Desk Clerks</a>		★			★		★	

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### Industry: Hospitality, Retail, Tourism and Entertainment

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<a href="#">Janitors and Cleaners, Except Maids and Housekeeping Cleaners</a>		★	★					
<a href="#">Laborers and Freight, Stock, and Material Movers, Hand</a>			★					
<a href="#">Landscaping and Groundskeeping Workers</a>			★					
<a href="#">Laundry and Dry-Cleaning Workers</a>			★					
<a href="#">Maids and Housekeeping Cleaners</a>		★	★					
<a href="#">Packers and Packagers, Hand</a>			★					
<a href="#">Passenger Attendants</a>								
<a href="#">Personal Care and Service Workers, All Other</a>								
<a href="#">Retail Salespersons</a>			★		★			
<a href="#">Stockers and Order Fillers</a>		★						
<a href="#">Tour and Travel Guides</a>							★	
<a href="#">Ushers, Lobby Attendants, and Ticket Takers</a>			★		★		★	
<a href="#">Waiters and Waitresses</a>		★	★				★	
<b>Intermediate Level</b>								
<a href="#">Hairdressers, Hairstylists, and Cosmetologists</a>		★						
<a href="#">Skincare Specialists</a>								

## DC WIC High Demand Industry Classification Table

### Industry: Information Technology

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Intermediate Level</b>								
<a href="#">Audio &amp; Video Technicians</a>	★	★			★	★	★	
<a href="#">Broadcast Technician</a>							★	
<a href="#">Computer Network Support Specialist</a>	★				★	★	★	★
<a href="#">Computer User Support Specialist</a>	★	★		★	★	★	★	★
<b>Advanced Level</b>								
<a href="#">Computer Network Architects</a>	★			★				★
<a href="#">Computer Occupations, All Other</a>	★							★
<a href="#">Computer Systems Analysts</a>	★				★			★
<a href="#">Data Scientists</a>								★
<a href="#">Database Administrators</a>	★				★			★
<a href="#">Information Security Analysts</a>	★				★			★
<a href="#">Network and Computer Systems Administrators</a>	★				★	★		★
<a href="#">Operations Research Analysts</a>	★							★
<a href="#">Software Developers</a>					★	★		★
<a href="#">Software Quality Assurance Analysts and Testers</a>					★	★		★
<a href="#">Statisticians</a>	★							★
<a href="#">Web and Digital Interface Designers</a>					★	★	★	★
<a href="#">Web Developers</a>					★	★	★	★

## DC WIC High Demand Industry Classification Table

### Industry: Security & Law Enforcement

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Entry Level</b>								
<a href="#">Correctional Officers and Jailers</a>								
<a href="#">Crossing Guards and Flaggers</a>	★							
<a href="#">First-Line Supervisors of Security Workers</a>								
<a href="#">Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers</a>	★							
<a href="#">Protective Service Workers, All Other</a>								
<a href="#">Security Guards</a>	★	★			★			
<a href="#">Transportation Security Screeners</a>								
<b>Intermediate Level</b>								
<a href="#">Detectives and Criminal Investigators</a>		★						★
<a href="#">Firefighters</a>								
<a href="#">First-Line Supervisors of Police and Detectives</a>								★
<a href="#">Police and Sheriff's Patrol Officers</a>		★						★
<b>Advanced Level</b>								
<a href="#">Lawyers</a>	★							★

## DC WIC High Demand Industry Classification Table

### Industry: Transportation, Infrastructure, & Utilities

Occupation	Hot Jobs <sup>1</sup>	Hot Jobs High School <sup>2</sup>	Hot Jobs Below GED <sup>3</sup>	Gateway <sup>4</sup>	ETPL <sup>5</sup>	Apprenticeship <sup>6</sup>	NAF Academy <sup>7</sup>	Comeback Plan Wage <sup>8</sup>
<b>Entry Level</b>								
<a href="#">Driver/Sales Workers</a>								
<a href="#">First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors</a>		★						
<a href="#">Inspectors, Testers, Sorters, Samplers, and Weighers</a>								
<a href="#">Light Truck Drivers</a>					★			
<a href="#">Motor Vehicle Operators, All Other</a>			★					
<a href="#">Shuttle Drivers and Chauffeurs</a>			★		★			
<a href="#">Stationary Engineers and Boiler Operators</a>								★
<a href="#">Taxi Drivers</a>								
<a href="#">Telecommunications Line Installers and Repairers</a>		★			★	★		★
<a href="#">Transportation, Storage, and Distribution Managers</a>		★						★
<b>Intermediate Level</b>								
<a href="#">Air Traffic Controllers</a>								★
<a href="#">Aircraft Mechanics and Service Technicians</a>								
<a href="#">Automotive Service Technicians and Mechanics</a>								
<a href="#">Heavy and Tractor-Trailer Truck Drivers</a>					★			
<a href="#">Telecommunications Equipment Installers and Repairers, Except Line Installers</a>					★	★		★
<b>Advanced Level</b>								
<a href="#">Airline Pilots, Copilots, and Flight Engineers</a>								★