

DC Workforce Investment Council High Demand Occupation Classification Tables

Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
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1. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages. [Hot Jobs](#)
2. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages for those with a High School education or below. [Hot Jobs High School](#)
3. This list includes occupations that show a favorable mix of current hiring demand (job openings and average hires), projected short-term and long-term job growth and median wages for those with education level below a GED. [Hot Jobs Below GED](#)
4. Based on the [Markle Foundation's](#) methodology which defines a Gateway Job as having at least 25% of employees nationally must be without a Bachelor's degree. Additionally, at least 33% of workers entering Gateways are from Origins and 33% of those leaving Gateways are transitioning to Targets. A star in this column identifies the occupation as a Gateway Job.
5. A star in this column identifies that there is a training opportunity through the Eligible Training Provider List [ETPL](#), which offers occupational skills training programs that are authorized to receive WIOA funding through Individual Training Accounts (ITAs), for this occupation.
6. The [DC WIC Approved List](#) is a curated list of training providers and programs that have undergone rigorous certification to meet specific eligibility and performance criteria, as established by the DC Workforce Investment Council (WIC). These training providers and programs have yet to be approved for a Human Care Agreement to join the Eligible Training Provider List (ETPL).
7. A star in this column identifies an [apprenticeship program](#) connected to this occupation.
8. A star in this column identifies an available training program through [DCPS NAF Academies](#) (rigorous, dynamic, industry-aligned college and career readiness programs that ensure students are prepared for in-demand, high-growth careers and postsecondary pathways) for this occupation.
9. The Mayors Comeback Plan Highlights the goal of closing the current wage gap but increasing the median wage to \$78,000 annuals or \$37.50 an hour. [Mayors Comeback Plan](#). Stars in this column identify occupations that meet the wage requirement for the Mayors Comeback Plan

In the upcoming year, the DC Workforce Investment Council plans to expand the Industry Classification Table to include origin and target jobs and expanding the gateway jobs that have been previously tagged from the original hot jobs list to include our full 234 occupations that are deemed high demand from the business community in DC. In addition, the DC WIC will also look at the regional training and opportunities available for these occupations for upward mobility for DC residents. In addition, the DC Workforce Investment Council is in the process of drafting a methodology for the good jobs initiative to include diversity, equity and inclusion, job stability, advancement, and compensation.

DC WIC High Demand Industry Classification Table

Industry: Business and Office Administration

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
Counter and Rental Clerks			★						
Advertising Sales Agents								★	
Insurance Sales Agents									
Property, Real Estate, and Community Association Managers		★		★					
Claims Adjusters, Examiners, and Investigators									
First-Line Supervisors of Non-Retail Sales Workers	★								
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	★	★			★	★	★		
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	★								
Real Estate Brokers									★
Real Estate Sales Agents		★		★					★
Sales and Related Workers, All Other					★	★	★		
First-Line Supervisors of Office and Administrative Support Workers	★	★							★
Billing and Posting Clerks						★		★	
Customer Service Representatives		★				★			
Eligibility Interviewers, Government Programs									
Interviewers, Except Eligibility and Loan									
Library Assistants, Clerical									
Receptionists and Information Clerks						★			
Information and Record Clerks, All Other						★			

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Couriers and Messengers									
Postal Service Mail Carriers									
Production, Planning, and Expediting Clerks								★	
Shipping, Receiving, and Inventory Clerks									
Medical Secretaries and Administrative Assistants					★	★	★		
Office Clerks, General		★			★	★		★	
Intermediate Level									
Paralegals and Legal Assistants	★	★		★	★	★			★
Legal Support Workers, All Other		★				★			★
Bookkeeping, Accounting, and Auditing Clerks		★						★	
Human Resources Assistants, Except Payroll and Timekeeping									
Advanced Level									
General and Operations Managers	★								★
Marketing Managers	★								★
Sales Managers	★								★
Public Relations Managers									★
Fundraising Managers				★					
Administrative Services Managers									★
Facilities Managers									★
Computer and Information Systems Managers	★								★
Financial Managers	★								★
Purchasing Managers									★

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Human Resources Managers	★			★					★
Architectural and Engineering Managers									★
Natural Sciences Managers									★
Social and Community Service Managers				★					★
Managers, All Other									★
Compliance Officers	★			★					★
Human Resources Specialists	★			★					★
Logisticians	★								★
Project Management Specialists						★			★
Management Analysts	★							★	★
Meeting, Convention, and Event Planners	★					★		★	
Fundraisers	★							★	
Training and Development Specialists	★			★					★
Market Research Analysts and Marketing Specialists	★							★	★
Business Operations Specialists, All Other					★	★			★
Accountants and Auditors	★							★	★
Budget Analysts								★	★
Financial and Investment Analysts								★	★
Personal Financial Advisors								★	★
Financial Examiners									★
Financial Specialists, All Other								★	★
Social Scientists and Related Workers, All Other									★

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Graphic Designers								★	★
Public Relations Specialists	★							★	★
Technical Writers									★
Writers and Authors									★
Interpreters and Translators	★								
Securities, Commodities, and Financial Services Sales Agents								★	★
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products		★							★
Economists	★								★
Political Scientists								★	★

DC WIC High Demand Industry Classification Table

Industry: Construction

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
Construction Laborers			★						
Painters, Construction and Maintenance			★			★			
Maintenance and Repair Workers, General	★	★				★			
Miscellaneous Assemblers and Fabricators									
Intermediate Level									
Carpenters							★		
Operating Engineers and Other Construction Equipment Operators								★	
Plumbers, Pipefitters, and Steamfitters						★			
Heating, Air Conditioning, and Refrigeration Mechanics and Installers						★			
Installation, Maintenance, and Repair Workers, All Other						★			
Advanced Level									
Construction Managers	★								★
Architects, Except Landscape and Naval	★								★
Civil Engineers	★								★
Engineers, All Other									★
Engineering Technologists and Technicians, Except Drafters, All Other								★	★
First-Line Supervisors of Construction Trades and Extraction Workers		★							★
Electricians		★			★	★	★		★
Construction and Building Inspectors									★
First-Line Supervisors of Mechanics, Installers, and Repairers		★							★

DC WIC High Demand Industry Classification Table

Industry: Education

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
Self-Enrichment Teachers									
Animal Trainers									
Animal Caretakers									
Childcare Workers						★			
Exercise Trainers and Group Fitness Instructors	★	★							
Recreation Workers									
Residential Advisors									
Intermediate Level									
Preschool Teachers, Except Special Education		★							
Teaching Assistants, Except Postsecondary		★							
Advanced Level									
Education Administrators, All Other									★
Elementary School Teachers, Except Special Education	★								★
Middle School Teachers, Except Special and Career/Technical Education									
Secondary School Teachers, Except Special and Career/Technical Education	★								
Special Education Teachers, Kindergarten and Elementary School									★
Special Education Teachers, Secondary School									★
Substitute Teachers, Short-Term									
Tutors									
Teachers and Instructors, All Other									★
Museum Technicians and Conservators									★
Teaching Assistants, Postsecondary									
Educational Instruction and Library Workers, All Other									
Education Administrators, Kindergarten through Secondary	★								★
Education Administrators, Postsecondary									★
Postsecondary Teachers									★
Librarians and Media Collections Specialists									★
Instructional Coordinators	★								★
Coaches and Scouts								★	★

DC WIC High Demand Industry Classification Table

Industry: Hospitality, Retail, Tourism and Entertainment

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
Cooks, Fast Food			★			★		★	
Cooks, Institution and Cafeteria			★			★		★	
Cooks, Restaurant		★	★			★		★	
Food Preparation Workers		★	★			★		★	
Bartenders		★	★						
Fast Food and Counter Workers		★	★					★	
Waiters and Waitresses		★	★					★	
Food Servers, Nonrestaurant			★			★		★	
Food Service Managers	★	★		★					
Dining Room and Cafeteria Attendants and Bartender Helpers		★	★			★		★	
Dishwashers		★	★						
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop		★	★					★	
Food Preparation and Serving Related Workers, All Other						★		★	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners		★	★						
Maids and Housekeeping Cleaners		★	★						
Landscaping and Groundskeeping Workers			★						
Ushers, Lobby Attendants, and Ticket Takers			★		★	★		★	
Amusement and Recreation Attendants			★					★	
Laundry and Dry-Cleaning Workers			★						
Bakers			★						
Laborers and Freight, Stock, and Material Movers, Hand			★						
Packers and Packagers, Hand			★						
Chefs and Head Cooks	★	★							

DC WIC High Demand Industry Classification Table

Industry: Information Technology

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Intermediate Level									
Audio & Video Technicians	★	★			★		★	★	
Computer User Support Specialist	★	★		★	★	★	★	★	
Broadcast Technician								★	
Computer Network Support Specialist					★	★	★	★	★
Advanced Level									
Computer Systems Analysts	★				★	★			★
Information Security Analysts	★				★	★			★
Computer Network Support Specialists	★				★	★	★		★
Computer User Support Specialists					★	★	★		★
Computer Network Architects	★			★					★
Database Administrators	★				★	★			★
Network and Computer Systems Administrators	★				★	★	★		★
Software Developers					★		★		★
Software Quality Assurance Analysts and Testers					★		★		★
Web Developers					★	★	★	★	★
Web and Digital Interface Designers					★	★	★	★	★
Computer Occupations, All Other	★					★			★
Operations Research Analysts	★								★
Statisticians	★								★
Data Scientists									★

DC WIC High Demand Industry Classification Table
Industry: Security & Law Enforcement

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
First-Line Supervisors of Security Workers									
Correctional Officers and Jailers									
Security Guards	★	★			★				
Crossing Guards and Flaggers	★								
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	★								
Transportation Security Screeners									
Protective Service Workers, All Other									
Intermediate Level									
First-Line Supervisors of Police and Detectives									★
Firefighters									
Detectives and Criminal Investigators		★							★
Police and Sheriff's Patrol Officers		★							★
Advanced Level									
Lawyers	★								★

DC WIC High Demand Industry Classification Table

Industry: Transportation, Infrastructure, & Utilities

Occupation	Hot Jobs ¹	Hot Jobs High School ²	Hot Jobs Below GED ³	Gateway ⁴	ETPL ⁵	DC WIC Approved List ⁶	Apprenticeship ⁷	NAF Academy ⁸	Comeback Plan Wage ⁹
Entry Level									
Shuttle Drivers and Chauffeurs			★		★	★			
Taxi Drivers									
Motor Vehicle Operators, All Other			★						
Transportation, Storage, and Distribution Managers		★							★
Telecommunications Line Installers and Repairers		★			★	★	★		★
Stationary Engineers and Boiler Operators									★
Driver/Sales Workers									
Light Truck Drivers					★	★			
First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors		★							
Inspectors, Testers, Sorters, Samplers, and Weighers									
Intermediate Level									
Telecommunications Equipment Installers and Repairers, Except Line Installers					★	★	★		★
Aircraft Mechanics and Service Technicians									
Automotive Service Technicians and Mechanics									
Heavy and Tractor-Trailer Truck Drivers					★	★			
Air Traffic Controllers									★
Advanced Level									
Airline Pilots, Copilots, and Flight Engineers									★