District of Columbia High-Demand Sectors and Occupations List - Tables by Sector and Occupations

The WIC has designated five sectors as "high-demand" - Business Administration and Information Technology, Construction, Healthcare, Hospitality, and Security and Law; and designated 86 "high-demand" occupations within those sectors, which account for the majority of all average annual openings in each area (see full District of Columbia High-Demand Sectors and Occupations List report for additional details). These occupations are grouped by sector, skill level (Job Zone category), and occupational grouping in the tables that follow; and in some cases workforce programming may be targeted at multiple related occupations in the same grouping. Data presented is for the District of Columbia only.

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Information and Record Clerks (43-4000) | 873 | 26,761 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | | | | |
| Customer Service Representatives (43-4051) | 300 | 6,896 | High school diploma or equivalent | None | Short-term on-the-job training | \$17.21 |
| Receptionists and Information Clerks (43-4171) | 245 | 7,218 | High school diploma or equivalent | None | Short-term on-the-job training | \$16.71 |
| Information and Record Clerks, All Other (43-4199) | 190 | 8,495 | High school diploma or equivalent | None | Short-term on-the-job training | \$25.02 |
| Library Assistants, Clerical (43-4121) | 54 | 979 | High school diploma or equivalent | None | Short-term on-the-job training | \$21.36 |
| File Clerks (43-4071) | 22 | 807 | High school diploma or equivalent | None | Short-term on-the-job training | \$19.16 |
| Interviewers, Except Eligibility and Loan (43-4111) | 12 | 468 | High school diploma or equivalent | None | Short-term on-the-job training | \$14.91 |
| Middle Skill (Job Zone 3) | | | | | | |
| Human Resources Assistants, Except Payroll and Timekeeping (43-4161) | 42 | 1,609 | High school diploma or equivalent | None | Short-term on-the-job training | \$23.00 |
| Occupational Group – | | | | | | |
| Business Operations Specialists (13-1000) | 556 | 39,821 | | | | |
| Middle Skill (Job Zone 3) | | а | 1 | | | |
| Business Operations Specialists, All Other (13-1199) | 556 | 39,821 | High school diploma or equivalent | None | None | \$40.85 |

Business and Information Technology

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Other Office and Administrative Support Workers (43-9000) | 504 | 19,768 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | • | | | |
| Office Clerks, General (43-9061) | 364 | 12,015 | High school diploma or equivalent | None | Short-term on-the-job training | \$18.21 |
| Office and Administrative Support Workers, All Other (43-9199) | 74 | 2,656 | High school diploma or equivalent | None | Short-term on-the-job training | \$16.71 |
| Mail Clerks and Mail Machine Operators, Except Postal Service (43-9051) | 27 | 1,147 | High school diploma or equivalent | None | Short-term on-the-job training | \$19.22 |
| Word Processors and Typists (43-9022) | 13 | 2,369 | High school diploma or equivalent | None | Short-term on-the-job training | \$19.38 |
| Data Entry Keyers (43-9021) | 13 | 1,044 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$19.54 |
| Office Machine Operators, Except Computer (43-9071) | 13 | 537 | High school diploma or equivalent | None | Short-term on-the-job training | \$18.86 |
| Occupational Group – Secretaries and Administrative Assistants (43-6000) | 479 | 24,389 | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (43-6014) | 266 | 10,513 | High school diploma or equivalent | None | Short-term on-the-job training | \$22.10 |
| Executive Secretaries and Executive Administrative Assistants (43-6011) | 213 | 13,876 | High school diploma or equivalent | Less than 5 years | None | \$26.42 |
| Occupational Group – Supervisors of Office and Administrative Support Workers (43-1000) | 200 | 5,193 | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| First-Line Supervisors of Office and Administrative Support Workers (43-1011) | 200 | 5,193 | High school diploma or equivalent | Less than 5 years | None | \$30.55 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|---|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – | 186 | 4,661 | | | | |
| Computer Occupations (15-1000) | | | | | | |
| <u>Middle Skill (Job Zone 3)</u> | | | | | | |
| Computer User Support Specialists (15-1151) | 186 | 4,661 | Some college, no degree | None | Moderate-term on-the-job training | \$30.46 |
| Occupational Group – | 155 | 6,121 | | | | |
| Financial Clerks (43-3000) Entry-Intermediate Skill (Job Zones | 1 2) | | | | | |
| Payroll and Timekeeping Clerks | <u>1-2)</u> 26 | 751 | High school diploma or | None | Moderate-term on-the-job | \$25.70 |
| (43-3051) | 20 | /51 | equivalent | None | training | \$25.70 |
| Middle Skill (Job Zone 3) | | | cquivalent | | training | |
| Bookkeeping, Accounting, and Auditing Clerks (43-3031) | 115 | 4,996 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$23.31 |
| Procurement Clerks (43-3061) | 14 | 374 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$23.74 |
| | | 1 | | | | |
| Occupational Group – Material Recording, Scheduling, Dispatching, and Distributing Workers (43-5000) | 134 | 4,929 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | | | | |
| Stock Clerks and Order Fillers (43-5081) | 67 | 2,184 | Less than high school | None | Short-term on-the-job training | \$15.71 |
| Postal Service Mail Carriers (43-5052) | 30 | 837 | High school diploma or equivalent | None | Short-term on-the-job training | \$27.16 |
| Shipping, Receiving, and Traffic Clerks (43-5071) | 28 | 1,047 | High school diploma or equivalent | None | Short-term on-the-job training | \$22.65 |

Construction

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Construction Trades Workers ¹ (47-2000) | 230 | 9,865 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | · | | | |
| Construction Laborers (47-2061) | 73 | 2,302 | Less than high school | None | Short-term on-the-job training | \$18.38 |
| Carpenters (47-2031) | 30 | 1,281 | High school diploma or equivalent | None | Apprenticeship | \$23.14 |
| Painters, Construction and Maintenance (47-2141) | 12 | 687 | Less than high school | None | Moderate-term on-the-job training | \$24.86 |
| Cement Masons and Concrete Finishers (47-2051) | 12 | 600 | Less than high school | None | Moderate-term on-the-job training | \$21.76 |
| Operating Engineers and Other Construction Equipment Operators (47-2073) | 9 | 280 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$26.03 |
| Sheet Metal Workers (47-2211) | 7 | 356 | High school diploma or equivalent | None | Apprenticeship | \$25.83 |
| Reinforcing Iron and Rebar Workers (47-2171) | 6 | 282 | High school diploma or equivalent | None | Apprenticeship | \$22.25 |
| Paving, Surfacing, and Tamping Equipment Operators (47-2071) | 4 | 166 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$25.72 |
| Structural Iron and Steel Workers (47-2221) | 3 | 92 | High school diploma or equivalent | None | Apprenticeship | \$23.35 |
| Brickmasons and Blockmasons (47-2021) | 3 | 216 | High school diploma or equivalent | None | Apprenticeship | \$25.98 |
| Insulation Workers, Mechanical (47-2132) | 2 | 82 | High school diploma or | None | Apprenticeship | \$31.31 |
| Drywall and Ceiling Tile Installers (47-2081) | 2 | 185 | Less than high school | None | Long-term on-the-job | \$18.32 |
| Plasterers and Stucco Masons (47-2161) | 1 | 110 | Less than high school | None | Moderate-term on-the-job | \$18.05 |

¹ Criteria used to identify detailed occupations within the Construction Career Pathway in the Construction sector (Construction Trades Workers occupational group in this table) are different than for other occupational groups in these tables, with a lower bar for inclusion used due to additional demand not captured in data through First Source and apprenticeship requirements. See methodology section in detailed document version for additional details.

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Construction Trades Workers (cont.) (47-2000) | 230 | 9,865 | | | | |
| Middle Skill (Job Zone 3) | | | • | | | |
| Electricians (47-2111) | 36 | 1,663 | High school diploma or equivalent | None | Apprenticeship | \$29.66 |
| Plumbers, Pipefitters, and Steamfitters (47-2152) | 24 | 1,371 | High school diploma or equivalent | None | Apprenticeship | \$29.67 |
| Occupational Group - Other Installation, Maintenance, and Repair Occupations (49-9000) | 182 | 5,603 | | | | |
| Entry-Intermediate Skill (Job Zones | <u>1-2)</u> | | | | | |
| HelpersInstallation, Maintenance, and Repair Worker (49-9098) | 16 | 280 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$18.28 |
| Middle Skill (Job Zone 3) | | • | • | | | |
| Maintenance and Repair Workers, General (49-9071) | 121 | 4,011 | High school diploma or equivalent | None | Long-term on –the-job training | \$22.55 |

<u>Healthcare</u>

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Nursing, Psychiatric, and Home Health Aides (31-1000) | 598 | 11,447 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | • | | | |
| Home Health Aides (31-1011) | 305 | 4,100 | Less than high school | None | Short-term on-the-job training | \$11.02 |
| Nursing Assistants (31-1014) | 159 | 3,690 | Postsecondary non- degree award | None | None | \$13.71 |
| Orderlies (31-1015) | 124 | 3,279 | High school diploma or equivalent | None | Short-term on-the-job training | \$14.96 |
| Occupational Group – Health Technologists and Technicians (29-2000) | 302 | 8,510 | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| Licensed Practical and Licensed Vocational Nurses (29-2061) | 85 | 1,937 | Postsecondary non- degree award | None | None | \$23.96 |
| Emergency Medical Technicians and Paramedics (29-2041) | 36 | 1,071 | Postsecondary non- degree award | None | None | \$25.21 |
| Dental Hygienists (29-2021) | 30 | 530 | Associate's degree | None | None | \$49.14 |
| Medical and Clinical Laboratory Technicians (29-2012) | 29 | 716 | Associate's degree | None | None | \$21.97 |
| Surgical Technologists (29-2055) | 25 | 634 | Postsecondary non- degree award | None | None | \$22.39 |
| Medical Records and Health Information Technicians (29-2071) | 23 | 588 | Postsecondary non- degree award | None | None | (blank) |
| Radiologic Technologists (29-2034) | 22 | 843 | Associate's degree | None | None | \$32.62 |
| Pharmacy Technicians (29-2052) | 16 | 742 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$18.56 |
| Health Technologists and Technicians, All Other (29-2099) | 10 | 377 | High school diploma or equivalent | None | None | \$22.85 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Other Healthcare Support | 118 | 3,549 | | | | |
| Occupations (31-9000) | | | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| Medical Assistants (31-9092) | 53 | 1,620 | Postsecondary non- degree award | None | None | \$18.22 |
| Healthcare Support Workers, All Other (31-9099) | 29 | 906 | High school diploma or equivalent | None | None | \$19.35 |
| Dental Assistants (31-9091) | 19 | 487 | Postsecondary non- degree award | None | None | \$19.08 |
| | | 1 | ſ | ſ | 1 | |
| Occupational Group – | 44 | 1,194 | | | | |
| Secretaries and Administrative | | 1,154 | | | | |
| Assistants (43-6000) | | | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| Medical Secretaries (43-6013) | 44 | 1,194 | High school diploma or equivalent | None | Moderate-term on-the-job training | 17.47 |

<u>Hospitality</u>

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|---|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Entry-Intermediate Skill (Job Zones 1-2) | | | | | · | |
| Occupational Group – | 1,155 | 23,381 | | | | |
| Food and Beverage Serving Workers (35-3000) | | | | | | |
| Waiters and Waitresses (35-3031) | 505 | 9,792 | Less than high school | None | Short-term on-the-job training | \$9.13 |
| Combined Food Preparation and Serving Workers, Including Fast Food (35-3021) | 370 | 7,657 | Less than high school | None | Short-term on-the-job training | \$10.62 |
| Bartenders (35-3011) | 138 | 2,875 | Less than high school | None | Short-term on-the-job training | \$9.34 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop (35-3022) | 73 | 1,256 | Less than high school | None | Short-term on-the-job training | \$9.35 |
| Food Servers, Nonrestaurant (35-3041) | 69 | 1,801 | Less than high school | None | Short-term on-the-job training | \$12.23 |
| | | | | 1 | | |
| Occupational Group – Building Cleaning and Pest Control Workers (37-2000) | 860 | 23,517 | | | | |
| Entry-Intermediate Skill (Job Zones 1-2) | | | | | | |
| Maids and Housekeeping Cleaners (37-2012) | 336 | 9,554 | Less than high school | None | Short-term on-the-job training | \$16.22 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners (37-2011) | 524 | 13,962 | Less than high school | None | Short-term on-the-job training | \$13.71 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|---|-------------------------------|-------------------------|------------------------------------|--|---|-----------------------|
| Occupational Group – Other Food Preparation and Serving Related Workers (35-9000) | 565 | 10,247 | | | | |
| Entry-Intermediate Skill (Job Zones | <u>1-2)</u> | | | | | |
| Dining Room and Cafeteria Attendants and Bartender Helpers (35-9011) | 215 | 4,354 | Less than high school | None | Short-term on-the-job training | \$9.23 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop (35-9031) | 174 | 2,347 | Less than high school | None | None | \$10.93 |
| Dishwashers (35-9021) | 169 | 3,425 | Less than high school | None | Short-term on-the-job training | \$10.14 |
| Occupational Group – Cooks and Food Preparation Workers (35-2000) | 393 | 12,724 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | | • | | |
| Cooks, Restaurant (35-2014) | 183 | 5,581 | Less than high school | Less than 5 years | Moderate-term on-the-job training | \$13.74 |
| Food Preparation Workers (35-9099) | 115 | 3,292 | Less than high school | None | Short-term on-the-job training | \$10.16 |
| Cooks, Institution and Cafeteria (35-2012) | 48 | 1,436 | Less than high school | None | Short-term on-the-job training | \$14.32 |
| Cooks, Short Order (35-2015) | 17 | 872 | Less than high school | None | Short-term on-the-job training | \$11.18 |
| Cooks, Fast Food (35-2011) | 26 | 1,421 | Less than high school | None | Short-term on-the-job training | \$9.16 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Supervisors of Food Preparation and Serving Workers (35-1000) | 160 | 5,178 | | | | |
| Entry-Intermediate Skill (Job Zones | <u>1-2)</u> | | | | | |
| First-Line Supervisors of Food Preparation and Serving Workers (35-1012) | 117 | 2,841 | High school diploma or equivalent | Less than 5 years | None | \$19.19 |
| Middle Skill (Job Zone 3) | | | | | | |
| Chefs and Head Cooks (35-1011) | 43 | 2,337 | High school diploma or equivalent | 5 years or more | None | \$27.38 |
| | | 1 | 1 | | | |
| Occupational Group – Information and Record Clerks (43-4000) | 86 | 1,544 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | | | | |
| Hotel, Motel, and Resort Desk Clerks (43-4081) | 78 | 933 | High school diploma or equivalent | None | Short-term on-the-job training | \$15.59 |
| Occupational Group – Supervisors of Building and Grounds Cleaning and Maintenance Workers (35-1000) | 75 | 2,065 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | | | | |
| First-Line Supervisors of Housekeeping and Janitorial Workers (35-1012) | 75 | 2,065 | High school diploma or equivalent | Less than 5 years | None | \$19.12 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – | 75 | 913 | | | | |
| Entertainment Attendants and | | | | | | |
| Related Workers (39-3000) | | | | | | |
| Entry-Intermediate Skill (Job Zones | <u>1-2)</u> | | | | | |
| Ushers, Lobby Attendants, and | 54 | 650 | Less than high school | None | Short-term on-the-job | \$9.31 |
| Ticket Takers (39-3031) | | | | | training | |
| Amusement and Recreation | 17 | 242 | Less than high school | None | Short-term on-the-job | \$9.29 |
| Attendants (39-3091) | | | | | training | |

Security and Law

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|
| Occupational Group – Other Protective Service Workers (33-9000) | 738 | 14,879 | | | | |
| Entry-Intermediate Skill (Job Zones | 1-2) | | • | | • | |
| Security Guards (33-9032) | 702 | 14,276 | High school diploma or equivalent | None | Short-term on-the-job training | \$15.91 |
| Protective Service Workers, All Other (33-9099) | 10 | 137 | High school diploma or equivalent | None | Short-term on-the-job training | \$16.45 |
| Middle Skill (Job Zone 3) | | | | | | |
| Private Detectives and Investigators (33-9021) | 22 | 323 | High school diploma or equivalent | Less than 5 years | Moderate-term on-the-job training | \$21.43 |
| Occupational Group – Law Enforcement Workers (33-3000) | 220 | 6,683 | | | | |
| <u>Middle Skill (Job Zone 3)</u> | | | | | | |
| Police and Sheriff's Patrol Officers (33-3051) | 166 | 5,148 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$32.92 |
| Correctional Officers and Jailers (33-3012) | 47 | 1,307 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$22.98 |
| Occupational Group – Secretaries and Administrative Assistants (43-6000) | 82 | 5,794 | | | | |
| Middle Skill (Job Zone 3) | - | - | | | - | |
| Legal Secretaries (43-6012) | 82 | 5,794 | High school diploma or equivalent | None | Moderate-term on-the-job training | \$34.51 |

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage | |
|--|-------------------------------|-------------------------|---------------------------------------|--|---|-----------------------|--|
| Occupational Group – Supervisors of Protective Service Workers (33-1000) | 75 | 2,303 | | | | | |
| Entry-Intermediate Skill (Job Zones 1-2) | | | | | | | |
| First-Line Supervisors of Protective Service Workers, All Other (33-1099) | 20 | 550 | High school diploma or equivalent | Less than 5 years | None | \$25.23 | |
| Middle Skill (Job Zone 3) | | | | | | | |
| First-Line Supervisors of Police and Detectives (33-1012) | 47 | 1546 | High school diploma or equivalent | Less than 5 years | Moderate-term on-the-job training | \$57.08 | |

Infrastructure

Utilities

| Occupational Groups and Detailed Occupations (3-digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|--------------------------------------|--|---|-----------------------|
| Entry-Intermediate Skill (Jo | ob Zones 1-2 | <u>)</u> | | | | |
| Rough Carpenters (47-2031.02) | 40 | 2,553 | High School Diploma | Less than 5 years | Short-term on-the-job training | \$20.42 |
| Solar Photovoltaic Installers (47-2231) | 338 | 7406 | High School Diploma or equivalent | Less than 5 years | Moderate-term on- the-job training | \$19.42 |
| Meter Readers, Utility (43-5041) | 10 | 278 | High School Diploma | Less than 5 years | Short-term on-the-job training OR Apprenticeship | \$22.04 |
| Inspectors, Tester, Sorters, Samplers, and Weighs (51-9061) | 147 | 2,984 | High School Diploma | Less than 5 years | Short-term on-the-job training OR Apprenticeship | \$23.73 |
| Pest Control Workers (37-2021) | 81 | 1,350 | High School Diploma | Less than 5 years | Short-term on-the-job training OR Apprenticeship | \$18.08 |
| Middle Skill (Job Zone 3) | | | | | | |
| Electricians (47-2111) | 306 | 12,378 | High School Diploma or equivalent | Less than 5 years | Moderate-term on- the-job training OR Apprenticeship | \$27.58 |
| Security and Fire Alarm System Installers (49-2098) | 159 | 2,551 | High School Diploma or equivalent | Less than 5 years | Short-term on-the-job training OR Apprenticeship | \$22.19 |
| Maintenance and Repair Workers, General (49-9071) | 1027 | 24,606 | High school diploma or equivalent | Less than 5 years | Moderate-term on- the-job training OR Apprenticeship | \$22.00 |
| Heating, Air conditioning, and Refrigeration Mechanics and Installers (49-9021) | 202 | 6,415 | Postsecondary non- degree award | Less than 5 years | Moderate-term on- the-job training OR Apprenticeship | \$29.08 |

| Occupational Groups and Detailed Occupations (3- digit and 6-digit SOC Codes) | Average annual openings | Total number of jobs | Typical education needed for entry | Work experience needed in a related occupation | Typical on-the-job training needed to attain competency | Hourly median wage |
|--|-------------------------------|-------------------------|---|---|---|--------------------|
| Occupational Group – Automotive Services Technicians and Mechanics (49-3023) | 502 | 13,298 | | | | |
| Middle Skill (Job Zone 3) | | | | | | |
| Automotive Specialty Technicians (49-3023.02) | 10 | 440 | Training in vocational schools, related on-the- job experience, or an associate's degree | Less than 5 years | Moderate-term on- the-job training OR Apprenticeship | \$27.58 |
| Automotive Master Mechanics (49-3023.01) | 10 | 450 | Training in vocational schools, related on-the- job experience, or an associate's degree | Less than 5 years | Moderate-term on- the-job training OR Apprenticeship | \$18.20 |

Transportation/Logistics

| Occupational Groups and Detailed Occupations (3- digit and 6-digit SOC Codes) | Average Annual opening | Total number of jobs | Typical Education needed for entry | Work experience needed in a related occupation | Typical-on-the-job training needed to attain competency | Hourly Median Wage |
|--|------------------------------|-------------------------|---|---|---|--------------------|
| Entry-Intermediate Skill (J | ob Zones 1-2 |) | | | | |
| Light Truck or Delivery Services Drivers (53-3033) | 393 | 14,872 | High School Diploma | Some previous work- related skill, knowledge, or experience | Short-term on-the-job training OR Apprenticeship | \$18.66 |
| Laborers and Freight, Stock, and Material Movers, Hand (53-7062) | 1,017 | 25,490 | High School Diploma | Some previous work- related skill, knowledge, or experience | Short-term on-the-job training OR Apprenticeship | \$14.10 |
| Retail Salespersons (41-2031) | 3,605 | 82,224 | High School Diploma | Some previous work- related skill, knowledge, or experience | Short-term on-the-job training | \$13.63 |
| Customer Service Representatives (43-4051) | 1,676 | 40,739 | High School Diploma | Some previous work- related skill, knowledge or experience | Short-term on-the-job training | \$19.86 |
| Maintenance and Repair Workers, General (49-9071) | 1027 | 24,606 | Training in vocational schools, related on-the- job experience, or an associate's degree | Previous work-related skill, knowledge, or experience | Moderate-term on- the-job training | \$22.00 |
| Bus Drivers, Transit and Intercity (53-3021) | 318 | 5,214 | High School Diploma | Previous work-related skill, knowledge, or experience | Short-term on-the-job training | \$20.09 |
| Stock Clerk- Stockroom, Warehouse, or Storage Yard (43-5081.03) | 1,612 | 34,343 | High School Diploma | Some previous work- related skill, knowledge, or experience | Short-term on-the-job training | \$14.22 |
| Middle Skill (Job Zone 3) | | | | | | |
| Merchandise Displayers and Window Trimmers (27-1026) | 48 | 1,442 | Training in vocational schools, related on-the- job experience, or an associate's degree | Previous work-related skill, knowledge, or experience | Moderate-term on- the-job training OR Apprenticeship | \$18.28 |
| Bus and Truck Mechanics and Diesel engine Specialists (49-3031) | 0 | 100 | Training in vocational schools, related on-the- job experience, or an associate's degree | Previous work-related skill, knowledge, or experience | Moderate-term on- the-job training OR Apprenticeship | \$25.48 |